



**"Partners In Production"**

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### **API Alliance, Announces New RMP Series Product Platforms**

Fort Wayne, IN – API Alliance Inc., is pleased to announce its new RMP Series product platform family. API Alliance conceived the RMP Series as a stand-alone product for use in the agriculture, food processing, motor, and the pump controlling sectors replacing expensive PLC (Programmable Logic Controllers) controls and with the ability to add more capabilities to existing control systems. The platforms may also be used as a starting point for a semi-custom control board design, which saves customers money on R&D expenses because most of the R&D work is already done for them.

Mike Gigli Vice President of API Alliance recently discussed the evolution of the RMP Series stating, "We have over twenty-years of electronics engineering and assembly expertise in the custom electronics manufacturing arena. We began to see a need for a stand-alone product platform to assist customers in bringing their existing products into the 21<sup>st</sup> Century. We developed a product platform utilizing a commonality of ideas,

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form factors, I/O connections, programmability, and technologies that seemed to fit a majority of applications. Later, we added additional functionality and a microprocessor to our design and the RMP platforms were born.”

“Our customers are responding very well to our new product platforms,” stated Kurt Webber Business Development Manager for API Alliance. “It has opened a lot of doors for us and it has given us the opportunity to discuss cost effective ways to replace outdated controls or add additional functionality to current production models. In some cases the RMP series can be a drop in replacement and at other times it gives us the opportunity to have a conversation about semi-custom or custom solutions.”

### **API Alliance, Inc.**

In business since 1994, API Alliance started as Northern Apex Corporation. In January of 2008, the electronics division of Northern Apex Corporation changed its name to API Alliance and spun off from Northern Apex Corporation. as a separate entity. The division within Northern Apex, which focused on information solutions, retained the Northern Apex Corporation name. API Alliance, Inc. is a specialty electronics and electro-mechanical assembly and engineering company. Northern Apex and API Alliance Inc. are both privately held locally owned businesses. For more information, please visit the websites, [www.northernapex.com](http://www.northernapex.com), and [www.apialliance.com](http://www.apialliance.com).

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